

Business Outreach Committee

Contracting Newsletter #7, October 2009

The goal of the BOC is to assist small disadvantaged and local firms in doing business with Bay Area Transportation Agencies.

Bonding Assistance Programs:

Disadvantaged Business Enterprise American Recovery and Reinvestment Act Bonding Assistance Reimbursable Fee Program (DBE ARRA BAP)

This program, administered by the DOT's Office of Small & Disadvantaged Business Utilization, allows small and disadvantaged businesses to apply to be reimbursed for bonding premiums and fees incurred when competing for, or performing on, transportation infrastructure projects funded by ARRA. Especially helpful for businesses with traditionally less working capital than larger contractors. For application information and guidance please visit: <http://www.dot.gov/recovery/ost/osdbu/index.htm>

Alameda County's Contractor Bonding Assistance Program (CBAP) for Local Contractors

CBAP is designed to help small local contractors obtain bid, payment and performance bonds and/or increase their bonding capacity for work on Alameda County contracts. The program is sponsored by the County Administrator's Office Risk Management Unit, administered by Merriwether & Williams Insurance Services. For more information on this CBAP please visit: <http://www.acgov.org/cbap.htm>

UPCOMING CONTRACTING OPPORTUNITIES:

180 Rail Corridor Study Project

180 Gilman Project

Berkeley-Oakland-San Leandro Corridor Enhancement Project

Hydrogen Fueling System

Card Key Security System (TeeCom)

Financial Audit Services

Retrofit CCCTA facility for keyless entry

Transit Operations and Maintenance Contractor

Lead Cleanup Phase II Feasibility Study, Remedial Action Plan and Construction Drawings for Golden Gate Bridge No. and So. Approaches
Larkspur Ferry Terminal Accessible Restrooms and Ramps

StreetSaver training & pavement management system guidance
Transit sustainability and demographic study

San Mateo Bridges Phase I, Foundation Improvements Project
On-Call Economic, Financial, and Market Analysis
On-Call GIS Services & Travel Forecast
On-Call Public Outreach and Program Communication

Islais Creek Motor Coach Maintenance and Operations Facility
SFMTA Project Control Software System
No. 21 Hayes Pole Replacement
Design-Build Contract for Radio System Replacement

880/Coleman Highway Planting Landscaping
Southline Escalator & Elevator Project, Elevator/Escalator
Wrigley Creek Mitigation Project, Environmental/construction
On-Call Highway & Engineering Services
On-Call Rail Systems Engineering Services

So SF Ferry Terminal Construction: Viewing Terrace, Pier & Gangway,
Float Construction
SF Ferry Terminal Building Docking Facility Expansion: Design &
Environmental Services

ACCMA

UDBE Goal: TBD

Issue Date*: Fall/Winter

Est. \$: TBD

UDBE Goal: TBD

Issue Date*: Fall/Winter

Est. \$: TBD

UDBE Goal: TBD

Issue Date*: Fall/Winter

Est. \$: TBD

AC TRANSIT

UDBE Goal: N/A

Bids Due*: 10/22/09

Est. \$: TBD

UDBE Goal: N/A

Issue Date*: TBD

Est. \$: TBD

ACTIA

UDBE Goal: N/A

Bids Due*: 11/2/09

Est. \$: TBD

CCCTA

DBE Goal: N/A

Issue Date*: TBD

Est. \$: TBD

CITY OF RIO VISTA

DBE Goal: N/A

Due Date*: 11/13/09

Est. \$: TBD

GGBHTD

UDBE Goal: N/A

Issue Date*: 10/20/09

Est. \$: 200K

UDBE Goal: N/A

Issue Date*: 10/20/09

Est. \$: 350-400K

MTC

UDBE Goal: TBD

Issue Date*: TBD

Est. \$: TBD

UDBE Goal: TBD

Issue Date*: TBD

Est. \$: TBD

SAMTRANS

UDBE Goal: TBD

Issue Date*: TBD

Est. \$: TBD

UDBE Goal: N/A

Issue Date*: TBD

Est. \$: TBD

UDBE Goal: N/A

Issue Date*: TBD

Est. \$: TBD

UDBE Goal: N/A

Issue Date*: TBD

Est. \$: TBD

SFMTA

SBE Goal: 25%

Bids Due*: 12/1/09

Est. \$: 42M

SBE Goal: TBD

Issue Date*: Oct. 09

Est. \$: TBD

SBE Goal: TBD

Issue Date*: Oct. 09

Est. \$: 9M

SBE Goal: TBD

Issue Date*: Nov. 09

Est. \$: 50-60M

VTA

UDBE Goal: TBD

Issue Date*: Jan. 10

Est. \$: TBD

UDBE Goal: N/A

Issue Date*: Jan. 10

Est. \$: 1-3M

UDBE Goal: N/A

Issue Date*: Jan. 10

Est. \$: 1-3M

UDBE Goal: N/A

Issue Date*: Dec. 10

Est. \$: TBD

UDBE Goal: N/A

Issue Date*: Nov. 10

Est. \$: TBD

WETA

UDBE Goal: N/A

Issue Date*: TBD

Est. \$: 24M

UDBE Goal: N/A

Issue Date*: TBD

Est. \$: 2M

*All Dates subject to change. Check agency websites for more information.

WHERE TO FIND CONTRACTING OPPORTUNITIES:

ACTIA: <http://www.acta2002.com/opportunities.html>
ACCMA: <http://www.accma.ca.gov/pages/RFPsRFQsPresent.aspx>
AC TRANSIT: <http://www.actransit.org/purchasing/>
BART: <http://www.bart.gov/about/business/contracts.asp>
CCCTA: <http://www.cccta.org/>
CITY OF RIO VISTA: <http://www.rio-vista-ca.com/rfp.htm>
GGBHTD: <http://www.goldengate.org/contracts/>
MTC: <http://www.mtc.ca.gov/jobs/>
SAMTRANS: <http://www.samtrans.com/rfppub/>
SFMTA: http://www.sfgov.org/site/oca_index.asp?id=26507
For upcoming SFMTA American Recovery & Redevelopment Act of 2009 Projects go to www.sfmta.com, and click on Recovery & Redevelopment Act of 2009
VTA: <http://www.vta.org/procurement/solicitations/>
WETA: http://www.watertransit.org/contract_oop.aspx
WESTCAT: <http://www.westcat.org/procurement/index.html>

The public, particularly small and/or disadvantaged business owners, is cordially invited to a breakfast on **Tuesday, November 10, 2009, From 7:45 a.m. to 9 a.m.**

To learn: **How to Get and Do Business with AC Transit**

For more information please visit:

<http://www.actransit.org/pdf/10Nov2009DoingBusinessWithACT.pdf>

The **U.S. Small Business Administration (SBA)** was created in 1953 as an independent agency of the federal government to aid, counsel, assist, and protect the interests of small business concerns, to preserve free competitive enterprise, and to maintain and strengthen the overall economy of our nation. Small business is critical to our economic recovery and strength, building America's future, and helping the United States compete in today's global marketplace.

Your local SBA office is the San Francisco District Office, located at 455 Market Street, 6th floor, San Francisco, CA, 94105-2420. Telephone: (415) 744-6820 - Website: <http://www.sba.gov/>

SBA programs and services support the small business person. Learn about SBA-backed loans, government contracting opportunities, disaster assistance and training programs to help your business succeed by visiting: <http://www.sba.gov/services/index.html>

To learn about the SBA's free online training courses please visit:
<http://www.sba.gov/services/training/index.html>

To learn how to participate in the Federal procurement arena, please review SBA's online training program, [Recovery Act Opportunities: How to Win Federal Contracts](#) – it's free, comprehensive, and includes numerous resources to help you understand and engage in the government's contracting process.

For Questions and Answers about the American Recovery and Reinvestment Act of 2009 (Recovery Act) please visit:
http://www.sba.gov/idc/groups/public/documents/ca_san_francisco/ca_sf_recovery_act_faqs.pdf

The **Northern California Network of Small Business Development Centers (SBDC)** helps individuals start, manage and grow their businesses. The SBDC offers many training courses to help small business owners or entrepreneurs, such as:

Successful Business Plans
Date/Time: Thu, 10/22/2009 - 9am-12pm
Broadway Conf Rm, 4th Flr
250 Frank Ogawa Plaza

More Info: <http://acsbdc.org/node/3998>

Legal and Business Issues (Oakland)
Date/Time: Thu, 11/05/2009 – 2-5:00pm
Broadway Conf Rm, 4th Flr
250 Frank Ogawa Plaza

More Info: <http://acsbdc.org/node/4000>

Getting Certified, Now What? (Hayward)
Date/Time: Tue, 10/27/2009 - 9am-12pm
777 B St. Hayward City Hall, 2nd Floor
More Info: <http://acsbdc.org/node/4039>

Starting a Business (Oakland)
Date/Time: Tue, 12/01/2009 - 2 - 5:00pm
Broadway Conf Rm, 4th Flr
250 Frank Ogawa Plaza

More Info: <http://acsbdc.org/node/4003>

For additional information on your local SBDC and more upcoming events, please visit:
<http://norcaldbdc.org/>

On Monday, September 28, 2009, the BOC along with the US Pan Asian American Chamber of Commerce (USPAACC) and other partner agencies from the public and private sector held a **Small Business Opportunity Conference** at the Hilton San Francisco Union Square.

Over 100 firms attended the conference **"Follow the Money from Washington, DC – How to Take Advantage of the Opportunities in the Infrastructure and Construction Market"**. It provided:

- Information on the American Recovery and Reinvestment Act (ARRA). ARRA will help to stimulate the local economy and create an assortment of contracting opportunities;
- Current and upcoming contracting opportunities available from Bay Area transit and transportation agencies;
- One-on-one business meetings between DBE, SBE and WBE businesses and corporations/ government agencies;
- Information on how to market to prime contractors; and
- A presentation on the fundamentals of bonding and bonding issues for DBE, SBE and WBE's.



The BOC will be providing more workshops, networking and certification events in the future. Please keep an eye out for information on upcoming events in this newsletter or via email.

Recognize and Report DBE Fraud

If a contractor misrepresents who performed the work in order to appear to be in compliance with contract goals for DBE or WBE's, they are committing fraud. Report DBE fraud in federally-funded contracts and grants by calling the US DOT, Office of Inspector General (OIG) at (800) 424-9071.

AGENCY CONTACTS

ACTIA: Joan Fisher
Business Outreach & Contract Compliance
(510) 267-6133 or
outreach@actia2022.com

ACCMA: Liz Brazil
Contracts Administrator
(510) 350-2333
lbrazil@accma.ca.gov

AC Transit: Lynda McBroom
DBE Liaison Officer
(510) 577-8818 or
lmcbroom@actransit.org

BART: Linda Wells-Grogan
DBE Program Manager
Office of Civil Rights
(510) 464-6195 or
lwellsq@bart.gov

CCCTA: Janet Madrigal
Civil Rights Administrator
(925) 680-2044 or
madrigal@cccta.org

CITY OF RIO VISTA: John Andoh
Transit Coordinator
(707) 374-5337 or jandoh@ci.rio-vista.ca.us

GGBHTD: Gail Jackson
DBE Program Administrator
(415) 257-4581 or
gjackson@goldengate.org

MTC: Denise Rodrigues
Contract Administrator
(510) 817-5897 or
drodri@mtc.ca.gov

SamTrans: Raymond Lee
DBE Officer
(650) 508-7939 or
leer@samtrans.com

SFMTA: Sheila Evans-Peguese
Contract Compliance Officer
(415) 701-4436 or sheila.evans-peguese@sfmta.com

VTA: Hayden Lee
Manager, Office of Small & Disadvantaged Businesses
(408) 321-5574 or
hayden.lee@vta.org

WETA: Leamon Abrams
Community Relations Manager
(415) 364-3191 or
abrams@watertransit.org

WESTCAT: Laura Calica
DBE Liaison Officer
(510) 724-3331 Ext. 13 or

We need your help to make sure this newsletter brings you the information you want. Send suggestions to improve newsletter content to:
outreach@mtc.ca.gov